

# Local Market Update for March 2025

A Research Tool Provided by the Colorado Association of REALTORS®



**DENVER METRO**  
ASSOCIATION OF REALTORS®

## Lone Tree

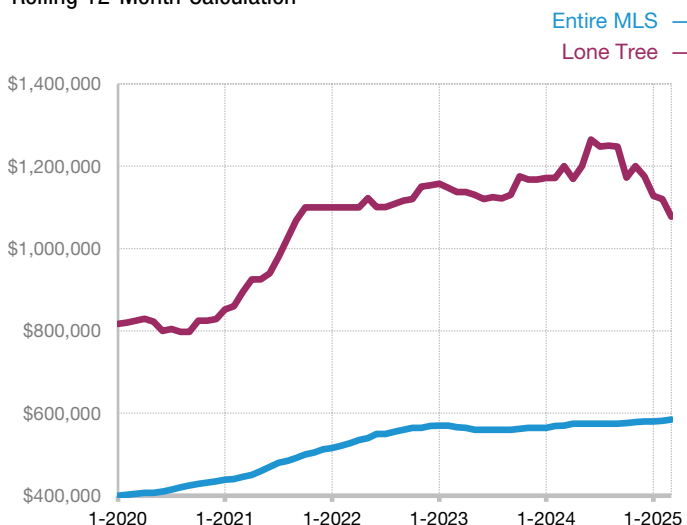
Single Family	March			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 03-2024	Thru 03-2025	Percent Change from Previous Year
Inventory of Active Listings	13	34	+ 161.5%	--	--	--
Under Contract	17	21	+ 23.5%	36	57	+ 58.3%
New Listings	16	31	+ 93.8%	36	76	+ 111.1%
Sold Listings	8	16	+ 100.0%	22	46	+ 109.1%
Days on Market Until Sale	53	29	- 45.3%	49	43	- 12.2%
Median Sales Price*	\$1,380,000	\$807,500	- 41.5%	\$1,310,000	\$857,500	- 34.5%
Average Sales Price*	\$1,300,375	\$1,000,944	- 23.0%	\$1,290,064	\$1,000,284	- 22.5%
Percent of List Price Received*	98.4%	98.6%	+ 0.2%	98.7%	98.6%	- 0.1%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 03-2024	Thru 03-2025	Percent Change from Previous Year
Inventory of Active Listings	13	18	+ 38.5%	--	--	--
Under Contract	6	6	0.0%	13	15	+ 15.4%
New Listings	11	9	- 18.2%	24	22	- 8.3%
Sold Listings	4	2	- 50.0%	11	9	- 18.2%
Days on Market Until Sale	53	93	+ 75.5%	35	50	+ 42.9%
Median Sales Price*	\$641,000	\$652,500	+ 1.8%	\$585,000	\$630,000	+ 7.7%
Average Sales Price*	\$626,750	\$652,500	+ 4.1%	\$585,864	\$631,667	+ 7.8%
Percent of List Price Received*	99.0%	97.3%	- 1.7%	99.4%	98.0%	- 1.4%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

